Original article

## ANALYSIS OF PROJECT SUCCESS IN THE FUNCTION OF KNOWLEDGE MANAGEMENT IN PROJECT ORGANIZATIONS

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**1. INTRODUCTION** 

Analysing previous research, we found that a small number of those organizations that transfer knowledge from one project to the next project in order to improve efficiency. In the south of Serbia, there are many of socially useful and socially responsible organizations, which led us to research on the effectiveness of knowledge management in projects.

The subject of this research paper is to examine the elements of knowledge management in the project as well as finding problems in transferring previous knowledge to new projects and overcoming these problems.

The survey was conducted in the field through surveys. In 14 organizations, 244

Abstract: The research presented in this paper aims to show how knowledge at work affects the achievement of project benefits in organizations in southern Serbia. The subject of this research paper is the examination of the elements of knowledge management in a project in the south of Serbia. The aim of this paper is to ensure the transfer and dissemination of knowledge throughout the organization, to provide the knowledge needed to make the best decisions and business processes, to encourage and ensure the quality development of new knowledge, to support and influence the acquisition of knowledge from other sources. application and use, ensuring that new knowledge is transferred to employees who need it. The purpose is to increase the ability to create organizational value through the efficient use of knowledge. The paper presents the ANOVA test, a factor analysis for further examination of each individual research goal, with the preparation that knowledge management tools have a positive impact on project beneficiaries; knowledge retention has a positive impact on project beneficiaries; knowledge transfer positively affects the benefits of the project.

**Keywords:** Anova test, factor analysis, knowledge transfer, knowledge storage, knowledge management.

questionnaires were completed. After verifying the validity of the questionnaire, the data were statistically processed in the SPSS program.

The goals of the research are:

*Goal 1:* Is there a significant difference in the thinking of respondents of different genders? We were interested in how respondents based on gender differences thinking about how knowledge management tools, storage and knowledge sharing affect the benefits of the project.

*Goal 2:* Is there a significant difference in the thinking of respondents of different age groups?

We investigated the influence of respondents' age on their thinking about how knowledge

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management tools, storage and knowledge sharing affect the benefit of the project.

*Goal 3:* Is there a significant difference in the thinking of respondents with different number of years spent in the organization?

Does the different number of years that employees spend in an organization influence respondent' thinking about how knowledge management tools, storage, and knowledge sharing affect project benefits?

*Goal 4:* Is there a significant difference in the thinking of respondents from different backgrounds?

Influence of education level on respondents' thinking about how knowledge management, storage and knowledge sharing tools affect project benefits.

*Goal 5:* Is there a significant difference in the thinking of respondents of different positions at work?

Respondents' thinking about how knowledge management, storage and knowledge sharing tools affect the benefits of a project based on its position in the organization.

*Goal 6:* Is there a significant difference in the thinking of respondents with different numbers of employees in the organization?

Differences in respondents' thinking about how knowledge management, storage and knowledge sharing tools affect project benefits, based on team size.

*Goal 7:* Is there a significant difference in the thinking of respondents at different ages of the organization?

We also wanted to examine whether the age of the organization affects respondents' thinking about how knowledge management, storage, and knowledge sharing tools affect project benefits.

*Goal 8:* Is there a significant difference in the thinking of respondents in different ownership structures of organizations?

How the different ownership structure of an organization influences respondents' thinking about how knowledge management tools, knowledge storage, and sharing affect project benefits.

*Goal 9:* Is there a significant difference in the respondents' thinking according to the type of investment project?

We consider it was very important to discover how the type of investment project affects respondents' thinking about how knowledge management tools, knowledge storage, and knowledge sharing affect project benefits.

*Goal 10:* Do knowledge management tools positively impact project benefit?

During the research, we wanted to determine whether management tools positively affect the benefits of the project.

*Goal 11:* Does knowledge storage have a positive impact on project benefit?

We also wanted to examine the impact of knowledge storage on project benefits.

*Goal 12:* Does knowledge sharing have a positive impact on project benefits?

In the end, we were interested in the impact of knowledge exchange on the benefits of project.

## 2. THE MANNER AND PURPOSE OF KNOWLEDGE MANAGEMENT ON THE PROJECT

As a highly responsible management function, it is tasked with effective knowledge management with the purpose of improving the way the organization uses the internal and external knowledge to improve the organization's performance. By effectively knowledge, harnessing an organization achieves significant error reduction with far better decision-making, leads to faster problem solving, and thus accelerate production and improves products and services.

Knowledge management in a project environment implies the management of activities that fill the knowledge base, creating an environment that will enable knowledge management from practice, which will result in related project-based knowledge (Reich et al., 2012).

Under the knowledge management strategy we can freely say that it means already planned knowledge management for competitive advantage. This shows us that there must be a connection and support between the knowledge management strategy and the business strategy, and in order to provide them with a better place in the market, production and services should be based solely on knowledge. There are two basic categorizations of knowledge management strategies. The first consists of generic knowledge management strategies that relate to the modification of knowledge from one form to another, and the second consists of generic knowledge management strategies that relate to ways to gain competitive advantage through the use of knowledge.

The foundations of knowledge management are: sharing and creating knowledge. There are tools that are used for knowledge processes. Some tools cover many different categories, while others specialize in each category. The most important thing is to use the right tools for the right knowledge management strategy. Results will only be visible if selected tools with a specific strategy are used.

Sveibi's definition of knowledge management states that "knowledge management involves the identification and analysis of available and required knowledge resources and processes to achieve organizational goals." (Sveiby, 1996).

Villegas defines knowledge management as "the simple transfer of knowledge from one person to another, with the result enabling the recipient to use the accumulated wisdom of more experienced members of the organization or group." (Villegas, 2000).

In addition to the benefits of knowledge management, there are many obstacles. Various studies on this topic have shown that insufficient understanding of the concept of knowledge management reduces its benefits; difficulties in determining the type of managed knowledge reduce its availability to users; the emergence of increasing technological limitations as a result of lack of expertise in the field of technology, lack of technological resources, lack of training programs; and the most important are the lack of employee participation, the lack of trust and the lack of a reward system for sharing knowledge, the unwillingness of employees to share knowledge.

Wunram and his colleagues believe that the obstacle can be understood as anything related to human, organizational and technological

issues that make knowledge management impossible. (Wunram et al., 2002).

With the constant development of technology, the labor market requires highly skilled workers who are ready to adapt not only to changes in any environment, but also to changes in their own careers. The success of organizations in the economy based on knowledge and society will depend on the skill of animating, organizing and motivating workers on knowledge. Related to this is finding ways to acquire, preserve and share the knowledge possessed by knowledge workers among other members of the company, in which way this will lead to the creation of added value for the organization (Reich, 2007)

Satisfactory project work based on knowledge is one of the elements of achieving project goal. Cumulative knowledge from projects that have successfully achieved every single goal is the knowledge base of a project-oriented organization. The creation and use of such a knowledge base from previous projects initiates organizational learning that improves the work of the organization, which represents the benefits of the project for the organization itself.

Organizational knowledge is one of the key components of the long-term survival of an organization. Knowledge can be understood as much more than a set of information in a form from which predictions can be formed to support decision-making and action.

Garvin defines a learning organization as an organization capable of creating, collecting, and transferring knowledge, modifying its behavior as a reflection of new knowledge (Garvin, 1993).

In their further work, Garvin and others point to three main pillars of a learning organization: an environment that supports learning; concrete learning process and leadership that supports learning (Garvin, Edmondson, & Gino, 2008).

# 3. ONE-FACTOR ANALYSIS OF VARIANCE - ANOVA TEST

Variance analysis is a statistical method that examines the effect of one or more independent

variables on a single dependent variable. Independent variables are called influence factors and they contain multiple levels (groups) and their effect is reflected on the level of the dependent variable. When one examines the influence of one independent variable (one factor), which has three or more groups, on the dependent variable, then it is a one-factor analysis of variance. The variancebased test is more sensitive than the meanbased test, and in addition the ANOVA has a lower risk of error (Žižić et al., 2003).

In this research paper, the ANOVA test was done, with a group of questions knowledge management tools, knowledge storage, knowledge sharing and project benefits.

In ANOVA testing, certain conditions must be met (Žižić et al., 2003):

- There must be only one independent • variable;
- An independent variable must have more than two values;
- There must be only one dependent • variable.

In the next part of the paper, the statistical results of ANOVA testing for the first 9 research objectives will be presented. Objectives 10, 11 and 12 were set on the basis of the model, which were detailed in a previous publication of the paper "Examining the impact of knowledge elements on the achievement of project benefits project-oriented in organizations" (Mihajlović, & Apostolovska, 2019).

Goal 1: "Is there a significant difference in the thinking of respondents of different genders?", ANOVA testing

performed where the initial was conditions are defined as follows:

- $\checkmark$  Control question Gender of the respondents was taken as an independent variable;
- $\checkmark$ The values of the independent variable are: 1) male and 2) female:
- $\checkmark$  One of the 18 questions from the group of questions is used as a dependent variable: knowledge management tools (AUZ), knowledge storage (SZ), knowledge exchange (RZ) and project benefit (PB).

This test examined the possibility of a significant statistical difference between the genders of the respondents (male - female). It is important to determine whether there is a significant statistical difference in the thinking of respondents of different genders and to check whether goal 1 is met.

Testing concluded that the gender of the respondents had a significant influence on the question.

Test of Homogeneity of Variances				
Video conferencing is used throughout the				
organization to support knowledge management				
Levene Statistic	df1	df2	Sig.	
,020	1	242	,888	

As the test statistic is small 0.020 and the corresponding significance level (p-value) Sig. = 0.888 (> 0.05), the assumption of equality of variance is confirmed and the ANOVA test can be used to test the null hypothesis of gender equality of the respondents.

ANOVA						
Video conferencing is used throughout the organization to support knowledge management						
	Sum of Squares	df	Mean Square	F	Sig.	
Between Groups	17,475	1	17,475	17,979	,000	
Within Groups	235,226	242	,972			
Total	252,701	243				

**Table 2:** One-factor variance analysis

Based on the results obtained Sig. = 0.000(<0.01), which is shown in the ANOVA table, it was determined that the gender of the respondents had a significant impact on the

specific question asked "Video conferencing is used in the organization to support knowledge management."

- Goal 2: "Is there a significant difference in the thinking of respondents of different ages?", ANOVA testing was performed where the initial conditions were defined as follows:
  - ✓ The control question of age was taken as an independent variable;
  - ✓ The values of the independent variable are: 1) ≤25; 2) 26-35; 3) 36-45; 4) 46-55; 5) ≥56;
  - ✓ One of the 18 questions from the group of questions is used as a dependent variable: AUZ, SZ, RZ, PB.

The testing examined the possibility of the existence of a significant statistical difference between the thinking of respondents of different ages, ie. whether the answers to the questions related to the subject research differ.

Based on the obtained results of the ANOVA test, they indicate that the age of the respondents does not have a significant impact on any of the questions within the group of questions AUZ, SZ, RZ, PB.

• Goal 3: "Is there a significant difference in the thinking of respondents with different number of years spent in the organization?", ANOVA testing was performed where the initial conditions are defined as follows:

$\checkmark$	As an independent variable, the
	control question was taken -
	Years spent in the organization;

- ✓ The values of the independent variable are: 1) ≤25; 2) 6-10; 3) 11-20; 4) 21-30; 5) ≥31;
- ✓ One of the 18 questions from the group of questions is used as a dependent variable: AUZ, SZ, RZ, PB.

The results were obtained by testing, which indicate that the assumption of equality of variance was confirmed in most cases, ie that the null hypothesis was confirmed.

The obtained results show that the years of respondents spent in the organization have a significant impact on the questions.

Table 3:	Test of Home	ogeneity of	Variances
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Test of Homogeneity of Variances					
Video conferencing is used throughout the					
organization to support knowledge management					
Levene Statistic	df1	df2	Sig.		
,622	4	239	,647		

In the Test table of Homogeneity of Variances, it can be concluded that the equality of variance Sig. = 0.647 (> 0.05) is confirmed and the ANOVA test can be used to test the null hypothesis.

		ANOVA	L		
Video conferenci	ng is used through	out the organiz	zation to support	knowledge m	anagement
	Sum of Squares	df	Mean Square	F	Sig.
Between Groups	15,982	4	3,995	4,034	,003
Within Groups	236,719	239	,990		
Total	252,701	243			

 Table 4: One-factor variance analysis

ANOVA test shows that respondents with different number of years spent in the organization have an influence on the question "Video conferencing is used in the organization to support knowledge management" because Sig = 0.003 (<0.01).

When testing the ANOVA test, for the five groups given, the years spent in the

organization differ significantly from the question "Video conferencing is used in the organization to support meaningful management" it does not provide us with information about which groups are the most pronounced differences. Post Hoc test is used to test these differences.

Video co	onferencing is used	<b>Multip</b> throughout th	le Comparison e organization	<b>ns</b> to suppo	ort knowledge m	anagement
(I) Years spent	(J) Years spent	Mean			95% Confid	lence Interval
in the organization	in the organization	Difference (I-J)	Std. Error	Sig.	Lower Bound	Upper Bound
<=5	6-10	,17483	,15570	,868	-,3085	,6582
	11-20	-,35338	,18547	,460	-,9292	,2224
	21-30	-,71100	,24725	,086	-1,4786	,0566
	>=31	-,30909	,31472	,915	-1,2861	,6679
6-10	<=5	-,17483	,15570	,868	-,6582	,3085
	11-20	-,52821	,20158	,147	-1,1540	,0976
	21-30	-,88583*	,25955	,022	-1,6916	-,0801
	>=31	-,48392	,32447	,695	-1,4912	,5234
11-20	<=5	,35338	,18547	,460	-,2224	,9292
	6-10	,52821	,20158	,147	-,0976	1,1540
	21-30	-,35762	,27843	,800	-1,2220	,5068
	>=31	,04429	,33976	1,000	-1,0105	1,0991
21-30	<=5	,71100	,24725	,086	-,0566	1,4786
	6-10	,88583*	,25955	,022	,0801	1,6916
	11-20	,35762	,27843	,800	-,5068	1,2220
	>=31	,40191	,37706	,888	-,7686	1,5725
>=31	<=5	,30909	,31472	,915	-,6679	1,2861
	6-10	,48392	,32447	,695	-,5234	1,4912
	11-20	-,04429	,33976	1,000	-1,0991	1,0105
	21-30	-,40191	,37706	,888	-1,5725	,7686
*. The mean di	fference is signific	ant at the 0.05	level.			

### Table 5: Post Hoc

The results show that statistically significant differences occur between organizations where respondents have spent 6-10 years and organizations where respondents have spent 21-30 years. Thus, it can be concluded that there is a significant difference in the thinking of the respondents with different number of years spent in the organization with the question "In the organization video conferences are used to support knowledge management."

Table	e 6: Test of Homogeneity of Variance
	Test of Homogeneity of Variances

Test of Homogenergy of Vurnances				
The overall benefits of the project exceed the				
company's expectations				
Levene Statistic	df1	df2	Sig.	
,811	4	239	,519	

Looking at the table, it can be concluded that the equality of variances Sig. = 0.519 (> 0.05) has been confirmed and ANOVA testing is approached.

**Table 7:** One-factor variance analysis

ANOVA						
The overall benefits of the project exceed the company's expectations						
	Sum of Squares	df	Mean Square	F	Sig.	
Between Groups	9,623	4	2,406	4,306	,002	
Within Groups	133,537	239	,559			
Total	143,160	243				

The results of the ANOVA test show that respondents with different number of years spent in the organization have an impact on the question "The overall benefits of the project exceed the company's expectations", because Sig = 0.002 (<0.01).

Although the statistics of the F test in the ANOVA table indicate that the five groups, the

years spent in the organization differ significantly in relation to the question "The total benefits of the project exceed the company's expectations", it does not provide information on which groups are most pronounced. The Post Hoc test is used to test these differences.

Table	8:	Post Hoc	

	Multiple Comparisons						
	The overall be	nefits of the p	project exceed	l the compa	any's expectations		
(I) Years spent	(J) Years spent	Mean			90% Confide	ence Interval	
in the organization	in the organization	Difference (I-J)	Std. Error	Sig.	Lower Bound	Upper Bound	
<=5	6-10	-,32308	,11694	,110	-,6512	,0051	
	11-20	-,27179	,13930	,435	-,6627	,1191	
	21-30	-,55789*	,18571	,064	-1,0790	-,0368	
	>=31	-,58182	,23638	,199	-1,2451	,0815	
6-10	<=5	,32308	,11694	,110	-,0051	,6512	
	11-20	,05128	,15140	,998	-,3736	,4761	
	21-30	-,23482	,19494	,835	-,7818	,3122	
	>=31	-,25874	,24370	,890	-,9426	,4251	
11-20	<=5	,27179	,13930	,435	-,1191	,6627	
	6-10	-,05128	,15140	,998	-,4761	,3736	
	21-30	-,28610	,20913	,759	-,8729	,3007	
	>=31	-,31002	,25519	,831	-1,0261	,4061	
21-30	<=5	,55789*	,18571	,064	,0368	1,0790	
	6-10	,23482	,19494	,835	-,3122	,7818	
	11-20	,28610	,20913	,759	-,3007	,8729	
	>=31	-,02392	,28320	1,000	-,8186	,7708	
>=31	<=5	,58182	,23638	,199	-,0815	1,2451	
	6-10	,25874	,24370	,890	-,4251	,9426	
	11-20	,31002	,25519	,831	-,4061	1,0261	
	21-30	,02392	,28320	1,000	-,7708	,8186	
*. The mean dif	fference is signif	icant at the 0.	1 level.				

In this question, the difference of the mean value is for the significance level 0.1. The results show that statistically significant differences occur between organizations where respondents spent  $\leq 5$  years of work, organizations where respondents spent 21-30 years. Thus, it can be concluded that there is a significant difference in the thinking of respondents with different number of years spent in the organization on the question "The overall benefits of the project exceed the expectations of the company."

- Goal 4: "Is there a significant difference in the thinking of respondents of different level of education?", ANOVA testing was performed where the initial conditions are defined as follows:
  - ✓ The control question School readiness was taken as an independent variable;
  - ✓ The values of the independent variable are: 1) Basic; 2) Medium;
     3) Higher; 4) High; 5) Master's / Doctorate;

 ✓ One of the 18 questions from the group of questions AUZ, SZ, RZ, PB is used as a dependent variable.

The reason for testing is to examine the possibility of the existence of a significant statistical difference between respondents from different level of education, ie. whether the answers to the questions related to the subject research differ, which is the connection between AUZ - knowledge management tools; SZ - knowledge storage; RZ - knowledge exchange and PB - project goals.

Testing led to the conclusion that schooling towards respondents has a significant impact on questions.

Table 9:	Test	of Hom	ogeneity	of	Variances
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Test of Homogeneity of Variances					
The organization uses the Internet to support					
knowledge management					
Levene Statistic df1 df2 Sig.					
1,645	4	239	,164		

Looking at the table, it can be concluded that the equality of variances Sig. = 0.164 (> 0.05) has been confirmed and ANOVA testing is approached.

	2	ANOVA				
The organization uses the Internet to support knowledge management						
	Sum of Squares	Df	Mean Square	F	Sig.	
Between Groups	8,168	4	2,042	3,601	,007	
Within Groups	135,516	239	,567			
Total	143,684	243				

 Table 10: One-factor variance analysis

The results of the ANOVA test show that respondents with different backgrounds have an impact on the question "The organization uses the Internet as a support for knowledge management", because Sig = 0.007 (<0.01).

respondents with different education differ significantly in relation to the question "The Internet uses the Internet as a knowledge management tool", it does not provide us with information on which groups are most pronounced. A Post Hoc test is used to test the differences between each pair of groups.

Even if the statistics of the F test in the ANOVA table indicate that the five groups of

	Multiple Comparisons						
	The organization	uses the Inter	rnet to suppor	rt knowledg	e management		
(I) Educational	(J) Educational	Mean		<i>a</i> :	95% Confidence Interval		
background	background	(I-J)	Std. Error	Sig.	Lower Bound	Upper Bound	
Basic	Medium	-,82449	,34102	,215	-1,8832	,2342	
	Visa	-1,13333*	,36374	,049	-2,2625	-,0041	
	High	-1,14545	,40614	,097	-2,4063	,1154	
	Magistratura	-1,60000	,63001	,172	-3,5558	,3558	
Medium	Basic	,82449	,34102	,215	-,2342	1,8832	
	Visa	-,30884	,14763	,360	-,7671	,1495	
	High	-,32096	,23332	,755	-1,0453	,4034	
	Magistratura	-,77551	,53516	,717	-2,4369	,8859	
*. The mean diff	ference is signific	ant at the 0.05	level.				

 Table 11: Post Hoc

	Multiple Comparisons						
	The organization	n uses the Inter	rnet to suppor	rt knowledg	e management		
(I) Educational background	(J) Educational background	Mean Difference	Std. Error	Sig.	95% Confide	ence Interval	
		(I-J)	<u> </u>		Lower Bound	Upper Bound	
Visa	Basic	1,13333*	,36374	,049	,0041	2,2625	
	Medium	,30884	,14763	,360	-,1495	,7671	
	High	-,01212	,26542	1,000	-,8361	,8119	
	Magistratura	-,46667	,54992	,949	-2,1739	1,2405	
High	Basic	1,14545	,40614	,097	-,1154	2,4063	
	Medium	,32096	,23332	,755	-,4034	1,0453	
	Visa	,01212	,26542	1,000	-,8119	,8361	
	Magistratura	-,45455	,57884	,961	-2,2515	1,3424	
Magistratura	Basic	1,60000	,63001	,172	-,3558	3,5558	
	Medium	,77551	,53516	,717	-,8859	2,4369	
	Visa	,46667	,54992	,949	-1,2405	2,1739	
	High	,45455	,57884	,961	-1,3424	2,2515	
*. The mean diff	ference is signific	ant at the 0.05	level.				

The results show that statistically significant differences occur between respondents with primary education and respondents with higher education.

Thus, it can be concluded that the impact of school readiness differs significantly from the question "The Internet uses the Internet as a support for knowledge management."

Table	<b>12:</b> Test of Homogeneity of Variances
	Test of Homogeneity of Variances

**Test of Homogeneity of Variances** 

Identified sources of knowledge are effectively						
managed						
on the project						
Levene Statistic	df1	df2	Sig.			
1,313	4	239	,266			

Looking at the table, it can be concluded that the equality of variances Sig. = 0.266 (> 0.05)has been confirmed and ANOVA testing is approached.

ANOVA						
Identified sources of knowledge are effectively managed on the project						
	Sum of Squares	df	Mean Square	F	Sig.	
Between Groups	6,603	4	1,651	3,441	,009	
Within Groups	114,660	239	,480			
Total	121,262	243				

**Table 13:** One-factor variance analysis

The results of the ANOVA test show that respondents with different backgrounds have an impact on the question "Recognized sources of knowledge are efficiently managed on the project", because Sig = 0.009 (<0.01).

And if the statistics of the F test in the ANOVA table indicate that the five groups of respondents with different education differ significantly in relation to the question "Recognized sources of knowledge are efficiently managed on the project", it does not provide us with information between which groups are most pronounced. A Post Hoc test is used to test the differences between each pair of groups.

Multiple Comparisons Identified sources of knowledge are effectively managed on the project							
(I) Educational	(J) Educational	Mean	Std Emer		95% Confidence Interval		
background	background	(I-J)	Sta. Error	51g.	Lower Bound	Upper Bound	
Basic	Medium	-,92755	,31368	,071	-1,9014	,0463	
	Visa	-1,06667*	,33458	,041	-2,1053	-,0280	
	High	-1,07273	,37358	,087	-2,2325	,0870	
	Magistratura	-1,80000*	,57950	,050	-3,5990	-,0010	
Medium	Basic	,92755	,31368	,071	-,0463	1,9014	
	Visa	-,13912	,13579	,902	-,5607	,2824	
	High	-,14518	,21462	,977	-,8115	,5211	
	Magistratura	-,87245	,49226	,536	-2,4007	,6558	
Visa	Basic	1,06667*	,33458	,041	,0280	2,1053	
	Medium	,13912	,13579	,902	-,2824	,5607	
	High	-,00606	,24414	1,000	-,7640	,7519	
	Magistratura	-,73333	,50583	,717	-2,3037	,8370	
High	Basic	1,07273	,37358	,087	-,0870	2,2325	
	Medium	,14518	,21462	,977	-,5211	,8115	
	Visa	,00606	,24414	1,000	-,7519	,7640	
	Magistratura	-,72727	,53244	,760	-2,3802	,9256	
Magistratura	Basic	$1,80000^{*}$	,57950	,050	,0010	3,5990	
-	Medium	,87245	,49226	,536	-,6558	2,4007	
	Visa	,73333	,50583	,717	-,8370	2,3037	
	High	,72727	,53244	,760	-,9256	2,3802	
*. The mean difference is significant at the 0.05 level.							

#### Table 14: Post Hoc

The results show that statistically significant differences occur between respondents with primary education and respondents with higher education, as well as among respondents with a master's degree. Thus, it can be concluded that the impact of schooling differs significantly from each other in the question "Recognized sources of knowledge are effectively managed on the project".

- Goal 5: "Is there a significant difference in the thinking of the respondents of different positions at work?", ANOVA testing was performed where the initial conditions are defined as follows:
  - ✓ The control question Position on the project was taken as an independent variable;
  - ✓ The values of the independent variable are: 1) Manager; 2) Worker;
     3) Support staff;
  - ✓ One of the 18 questions of the group of questions is used as a dependent variable: AUZ, SZ, RZ, PB

The reason for testing is to examine the possibility of the existence of a significant statistical difference between respondents with different positions at work, ie. whether the answers to the questions related to the subject research differ.

Testing came to the conclusion that the position on the project with the respondents has a significant impact on the question.

<b>Table 15:</b> Test of Homogeneity of Variances	Table	nogeneity of V	<sup>v</sup> ariances
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Test of Homogeneity of Variances						
The project generates a lot of new knowledge,						
methods and innovations						
Levene Statistic	df1	df2	Sig.			
,276	2	241	,759			

Looking at the table, it can be concluded that the equality of variances Sig. = 0.759 (> 0.05) has been confirmed and ANOVA testing is approached.

ANOVA								
The project generates a lot of new knowledge, methods and innovations								
	Sum of Squares	df	Mean Square	F	Sig.			
Between Groups	4,014	2	2,007	4,952	,008			
Within Groups	97,674	241	,405					
Total	101,689	243						

**Table 16:** One-factor variance analysis

The results of the ANOVA test show that the respondents' different positions at work have an impact on the question "The project generates a lot of new knowledge, methods and innovations", because Sig = 0.008 (<0.01).

And if the statistics of the F test in the ANOVA table indicate that the three groups of respondents with different positions on the project differ significantly in relation to the question "The project generates a lot of new knowledge, methods and innovations", it does not provide information on which groups are most pronounced. A Post Hoc test is used to test the differences between each pair of groups.

 Table 17: Post Hoc

Multiple Comparisons								
The project generates a lot of new knowledge, methods and innovations								
(I) Position on the	(J) Position on the	Mean Difference			95% Confidence Interval			
project	project	(I-J)	Std. Error	Sig.	Lower Bound	Upper Bound		
Manager	Worker	-,24720	,16974	,348	-,6653	,1709		
	Staff	,80000	,40264	,141	-,1917	1,7917		
Worker	Manager	,24720	,16974	,348	-,1709	,6653		
	Staff	1,04720*	,36999	,019	,1359	1,9585		
Staff	Manager	-,80000	,40264	,141	-1,7917	,1917		
	Worker	-1,04720*	,36999	,019	-1,9585	-,1359		
* The mean difference is significant at the 0.05 level								

The results show that statistically significant differences occur between working class respondents and support staff. So, it can be concluded that the influence of the position on the project differs significantly from the question ... The project generates a lot of new knowledge, methods and innovations."

- Goal 6: "Is there a significant difference in the thinking of respondents with different numbers of employees in the organization?", ANOVA testing was performed where the initial conditions are defined as follows:
  - $\checkmark$  As an independent variable, the control question was taken -Number of employees in the organization;
  - $\checkmark$ The values of the independent variable are: 1) ≤10; 2) 11-50; 3) 51-250 4) ≥250;

One of the 18 questions from the group of questions is used as a dependent variable: AUZ, SZ, RZ, PB.

The reason for testing is to examine the possibility of the existence of a significant statistical difference between respondents with different numbers of employees, ie. whether the answers to the question related to the subject research differ, which is the connection between AUZ - knowledge management tools; SZ - knowledge storage; RZ - knowledge exchange and PB - project goals.

The testing concluded that the number of employees in the organization has a significant impact on the questions:

AUZ 1: "The organization uses the Internet to support knowledge management?"

AUZ 2: "The organization uses an electronic documentation management system to support knowledge management?"

AUZ 3: "Search software is used in the organization to support knowledge management?"

SZ 4: "Useful ideas and new knowledge are stored and periodically updated on the project?"

SZ 5: "Knowledge storage is one of the important goals of the project?"

- Goal 7: "Is there a significant difference in the thinking of the respondents at different ages of the organization?", ANOVA testing was performed where the initial conditions are defined as follows:
  - ✓ The control question Age of the organization was taken as an independent variable;
  - ✓ The values of the independent variable are: 1) ≤5; 2) 6-10; 3) 11-20; 4) 21-30; 5) ≥31;
  - ✓ One of the 18 questions from the group of questions is used as a dependent variable: AUZ, SZ, RZ, PB.

This test aims to examine the possibility of the significance of the statistical difference between the "Chronological Age of the Organization", ie whether the answers to the questions related to the subject research differ significantly.

In this paper, the table of the Post Hoc test does not show one group of chronological age of the organization (21-30 years) because we did not find such an organization.

Testing concluded that the age of the organization has a significant impact on the questions:

AUZ 1: "The organization uses the Internet to support knowledge management?"

AUZ 3: "The organization uses software and search to support knowledge management?"

PB 7: "The project generates a lot of new knowledge, methods and innovations?"

PB 8: "The overall benefits of the project exceed the company's expectations?"

PB 9: "The project gives excellent results and positive outcomes?"

- Goal 8: "Is there a significant difference in the thinking of the respondents with different ownership structure of organizations?", ANOVA testing was performed where the initial conditions are defined as follows:
  - ✓ The control question Ownership structure of the organization was taken as an independent variable;
  - ✓ The values of the independent variable are: 1) Domestic; 2)
     Foreign ownership; 3) Mixed ownership;
  - ✓ One of the 18 questions from the group of questions is used as a dependent variable: AUZ, SZ, RZ, PB.

This test aims to determine whether there is a significant statistical difference between the "Ownership structure of the organization", ie whether the answers and questions related to the research in question differ.

In goal 8, we will not present the Post Hoc test because in this research the ownership structures of the organization (domestic and foreign ownership), we did not have the opportunity to have respondents from a mixed ownership structure.

Testing concluded that different ownership structures did not have a significant impact on the issue.

- Goal 9: "Is there a significant difference in the respondents' thinking according to the type of investment project?", ANOVA testing was performed where the initial conditions are defined as follows:
  - ✓ The control question Type of investment project was taken as an independent variable;
  - ✓ The values of the independent variable are: 1) Buildings; 2) Infrastructure facilities; 3) Equipment 4) Other;
  - ✓ One of the 18 questions from the group of questions is used as a dependent variable: AUZ, SZ, RZ, PB.

This test aims to determine whether there is a significant statistical difference between the "Type of investment project of the organization", or whether the answers to the questions related to the research in question differ.

The testing concluded that the respondents' thinking about the type of investment project has a significant impact on the following questions:

SZ 3: "Useful ideas and new knowledge are stored and periodically updated on the project?"

RZ 2: "Members of different sectors in the organization exchange knowledge with the aim of better project implementation?"

## 4. STATISTICAL ANALYSIS OF THE RESEARCH MODEL

The methodology used for statistical analysis is SEM-Structural Equation Modeling. While the software programs SPSS (SPSS-Statistical Package for the Social Sciences) and LISREL (LISREL-Lineral Structural Relationship) were used for calculation and data analysis.

## 4.1 Reliability and validity of the research model

To determine the reliability of the measurement scale, an exploratory factor analysis (EFA) was performed, which was used to examine the one-dimensionality of groups of questions in the considered research model. The obtained results are shown in Table 18.

Table	18:	Results	of EFA	and CFA	statistics	for the	research	measurement	model
		1.0000100				101 0110			

	Variable	Exploratory Factor	Exploratory Factor Analysis					
Group		PCA	*	Reliability	Converge	nt validity		
		% of variance						
		that can be described by a one-dimensional factor	Factor load	Cronbach alpha	Factor load	t-value		
		70.442		0.884				
	AUZ1		0.800		0.57	13.35**		
	AUZ2		0.922		0.80	18.24**		
AUZ	AUZ3		0.936		0.88	19.50**		
	AUZ4		0.613		0.55	8.82*		
	AUZ5		0.883		0.77	16.49**		
		80.871		0.940				
	SZ1		0.848		0.42	11.22**		
\$7	SZ2		0.897		0.50	12.81**		
52	SZ3		0.900		0.77	21.04**		
	SZ4		0.909		0.78	21.30**		
	SZ5		0.939		0.63	16.16**		
		72.616		0.905				
	RZ1		0.665		0.31	7.45**		
D7	RZ2		0.885		0.61	15.16**		
NZ	RZ3		0.929		0.81	21.83**		
	RZ4		0.928		0.80	21.80**		
	RZ5		0.826		0.47	11.10**		
PB		69.071		0.756				
	PB7		0.849		0.58	15.20**		
	PB8		0.705		0.39	7.82**		
	PB9		0.881		0.50	13.78**		
<i>Note:</i> level of statistical significance * $p < 0.10$ ; ** $p < 0.05$ ; *** $p < 0.01$								

One of the methods used in EFA analysis is PCA-Principal Component Analysis. 18 questions were analyzed and divided into 4 groups. First of all, it is necessary to confirm whether the data set is suitable for factor analysis. This is confirmed by checking the value of the Kaiser-Meyer-Olkin Measure of Sampling Adequace (KMO) indicator, the 63 value must be equal to or greater than 0.6 and whether the value of the Barlett's Test of Sphericity indicator is significant (ie that the Sig.  $\leq 0.05$  value).

For the first group of questions, ie AUZ, the KMO indicator is 0.827 and Bartlet's indicator is significant (Sig. = 0.000), so the factor analysis is justified. For the second group of questions, the NW CMO is 0.801, and Bartler's indicator is significant because the value (Sig. = 0.000). In the third group of questions, the RZ KMO is 0.779 and the factor analysis is a justified value of Sig. is the same as in the first two groups. In the last group of questions PB KMO is 0.630 and Barterl's test is the same as in the previous groups of questions.

As for the Kaiser criterion, we consider only components whose characteristic value is greater than or equal to 1. In the table Total Variance Explained we can see how many components meet the Kaiser criterion. For the first group of questions we have one value which is 70.442% of the cumulative. In the second group of questions we also have a value of 80.871%. In the third and fourth groups, there is one value each and they amount to 72.616% and 69.071%. It happens that the number of components that meet the Kaiser's criterion is too large, so it is mandatory to review the pass diagram (Screeplot) that SPSS also drew. It can be clearly seen on the graph that for each group of questions there is one factor set with a value greater than 1.

From the obtained results of factor analysis (PCA) it can be concluded that one - dimensionality was confirmed in all 4 groups that were set in the research model.

The factor load is in the range from 0.613 to the lowest value to 0.939 to the highest value, which is above the recommended value of 0.4, based on the recommendations of the authors (Žižić et al., 2003). Based on the obtained values, it can be concluded that all groups of questions can be reliably described using all defined questions in the paper.

In order to confirm the reliability of the Cronbach's alpha coefficient, it is necessary that the obtained coefficients are ideally more than 0.7. Based on the obtained results shown in Table 18, we can see that the values meet the set conditions.

The convergent validity of the research model was achieved on the basis of the obtained values for factor load and t-value, which are shown in Table 18.

## **5. CONCLUSION**

Knowledge is the foundation, the strategic growth of an organization. Knowledge management is the process of creating, collecting, storing, and using explicit and implicit knowledge to achieve better organizational performance. With the daily encounter with the issue of knowledge management, organizations are increasingly aware that they must solve problems by establishing an organizational culture of knowledge sharing, ensuring the up-to-date information, harmonizing the knowledge management system and ensuring the balance of the knowledge management system. If invested wisely in knowledge management, organizations can achieve significant benefits.

The research conducted on the territory of southern Serbia analyzed the effects of knowledge elements on the achievement of project benefits in project-oriented organizations. The paper presents certain goals that needed to be examined and confirmed their validity, as well as explains the obtained data. This paper deals in detail with the analysis of the impact of knowledge on project work in order to benefit from projects in micro, small and medium enterprises in southern Serbia. The analysis was performed using software packages SPSS and LISLER and based on the obtained data we concluded: differences between employees (Gender; Age; Years spent in the organization; Level of education; Position at work); as well as differences between organizations (Size of organization; Age of organization; Ownership structure; Type of investment project) affect respondents' different thinking about the use of AUZ, SZ, RZ and PB. All these differences proved to be the impossibility of using previous knowledge on new projects. As one of the problems in the south of Serbia, we see the fact that the organizations that exist here have branches from other, more developed areas and as such do not provide the possibility of employing highly educated staff. We also concluded that I can thank the easily accessible, cheap labor for the longevity of this organization. It is

interesting that the structure of the company is mostly domestic, but there are also several foreign-owned organizations, which can be taken as a positive result for the underdeveloped south of Serbia. The ANOVA test tells us that a statistically significant difference in the respondents' answers occurs in: gender of the respondents; years spent in the organization; qualifications of employees in the organization, which is obvious, employees with a lower level of education have a different opinion regarding knowledge at work than employees who have a higher level of education in that organization; positions at work, research leads to the fact that the position of the workplace plays a significant role in accessing the database and expressed the lack of interest of workers in lower positions to improve new methods and innovations of knowledge; the data show us that the number of employees in the organization also has a significant impact, large organizations offer their employees greater opportunities (internet, access to the knowledge storage database with periodic updates); the age of the organization, which is obvious, older organizations have larger knowledge bases, more experience in developing knowledge management methods; types of investment project.

Organizations should continuously improved their knowledge to reduce uncertainty in the improvement and anticipation, of what is achieved through the organizational learning process, and only such an organization is made up of members capable, of not only perceiving, but also anticipating future changes in the work environment and thus identifying strategies for adopting these changes and implementing those strategies. One of the important recommendations for each organization is to determine what knowledge it possesses, and then the way that enables the availability of that knowledge in the organization. The exchange of knowledge at the level of the organization affects the well-being as well as better mutual relations in the collective. Taught by new experiences, members of the organization are more productive, easier to overcome difficulties in work and better apply old knowledge in new challenges.

With this research, we come to the conclusion that organizations, regardless of their size and types of projects they are engaged in, apply knowledge management tools and techniques in order to acquire and improve their performance. The motive of every organization should be "knowledge is power", and with the proper use of knowledge they provide themselves with a high position.

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